

FOR SALE: Turn-Key Animal Hospital with Boarding

Providing Services for Small Animals with Two Non-Owner DVMs in Place

Financial Overview

List Price: \$1,405,000

Gross Sales

2017: \$1,484,410

2016: \$1,597,482

Owner Profit/Cash Flow

2017: \$275,821

2016: \$230,962

Profit Margin: 19%

Multiple: 5.1

Valuation: 2017 Cash Flow x Multiple = Price
\$275,821 x 5.1 = \$1,406,687

Assets

Equipment: 52 VSSI stainless steel cages, 5 runs, central oxygen system with 7 drops, central vacuum, Idexx integrated practice with 11 workstations, full suite of in-house labs, CR digital radiography, ultrasound, surgical laser, therapeutic laser, security camera system, 30KW diesel backup generator with auto-start and auto-transfer, 50 ft moving message LED sign

Intangible Assets: Website with online appointment setting, well-maintained social media pages, membership in American Animal Hospital Association.

Inventory: Will be available at time of sale

**amounts may vary*

Business Information

Years in Business: 18

Location: Texas

Building: Beautiful 3,300 sq ft facility

Reason for Selling: Owner operates multiple businesses

Employees: 2 Non-Owner DVMs, 1 Technician Manager, 1 Kennel Manager, 2 Vet Techs, 4 Receptionists, 1 Groomer

Hours: Business Hours Mon-Fri + Saturday AM

Seller Training Period: Negotiable

Current Owner's Responsibilities: High-level oversight of staff and financials (inventory receiving, deposits)

Description

This turn-key Animal Hospital with boarding is for sale and an excellent opportunity for a DVM or multiple-practice owner to add another successful business to their portfolio.

Two non-owner DVMs are in place to provide services for small animals. The hospital also employs 1 technician manager, 1 kennel manager, 2 veterinary technicians, 4 veterinary receptionists, and 1 groomer. In addition to fee-for-service income from veterinary procedures, this clinic offers climate-controlled boarding of pets.

The clinic's certification with the American Animal Hospital Association has been in place for over five years and assures that the clinic meets the strict and rigorous standards of the organization.

To make the business highly attractive for an incoming buyer, the owner has taken care to ensure that processes and procedures are well-documented so staff can operate smoothly without the owner present.

The facility itself is large at 3,300 square feet and was designed with care to specifically cater to veterinary clients and staff. Located near major shopping centers and interstate freeways, this business attracts clients from a 90-mile radius. A majority of clients (75%) come from the immediate area.

Next Steps

For a detailed financial package, please contact Cortney Sells or one of The Firm Business Brokerage's professionals at 402.998.5288 or email Confidential@TheFirmB2B.com.